



US and Mexico Strike a Deal verbally, Negotiations with Canada continue.

The US and Mexico have struck a deal in principal. Canada is still at the negotiating table as of 9/5 and we're all hoping Canada will agree.

If the US and Canada can agree on a deal which is in a trilateral trade agreement with US and Mexico, it would be good for everyone.

I'm hopeful we can get the steel and aluminum tariffs lifted with these two countries if they will agree to a deal.

As of right now, the tariffs are still active and have brought the supply from these countries to almost a complete halt.

Canada and Mexico need this deal, so we can resume buying steel from their countries. Both send a lot of steel to the US and that has almost stopped.

It has to be hurting their steel companies badly for shipments to come to a stop into the US.

President Trump also wants them to buy other products from the US, including some agriculture which has taken a hit since China put tariffs on US agriculture.

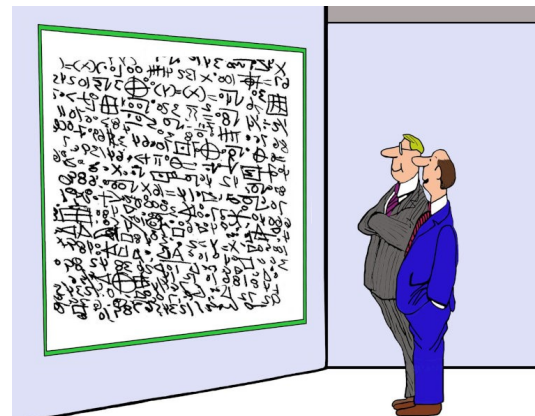
Trump wants Canada and Mexico to buy some of those to make it easier to deal with China.

Remember, the US is the largest customer to the rest of the world.

They all want to sell us stuff and are resistant to changing their trade policies towards the US, which this President wants.

I'm optimistic this deal will be done soon. Then we can get back to business with Mexico and Canada.

Adam Osborn
President
Ace Steel Supply



"When you put it like that, it makes complete sense."

San Antonio, Texas

by Kara Osborn

Being a Native Texan, I love to drive. It is a necessity in this great state of ours. One place I learned as a child that is a great place to visit, but is a drive, is San Antonio. If there is any city in Texas that knows how to party, it's San Antonio.

They have a 'fiesta' for just about anything.

Every January, there is a little-known festival, called the *Mud Festival*. This is normally the slower time of year for tourism, so this time of year they drain the horseshoe portion of the San Antonio River (the part that goes through the *Riverwalk*) in order to clean out the trash and mud. There is a Mud King and Queen, and there are events like *Mud Pie Ball* and a *Mud Parade*. It's dirty, but fun.



Every Spring, San Antonio has the biggest block party you've ever seen. They call it *Fiesta!* The entire city is overrun with revelers for a total of 10 days for music, food, parades, carnivals, dances... the list goes on! To me, it's a lot like *Mardi Gras* with people shoulder to shoulder on the streets in downtown and *El Mercado*.

Cinco de Mayo! Mostly an American day to party, but it is to commemorate the Mexican Army's defeat of the invading French at the *Battle of Puebla*. Which for Americans doesn't mean much, but it's a great reason to have a frosty Margarita and eat some of your favorite Mexican food.

As the weather begins to get cool in October, go to the *Dia de los Muertos Festival*. It's a 2-day outdoor festival on the days preceding Halloween. It is centered on the Mexican holiday as well as art and culture. There are live performances, drum and puppet parades through downtown. Get your favorite skeleton costume or paint your face with a sugar skull and be part of the party.

Personally, my favorite time of year in San Antonio is during Christmas. It's absolutely beautiful! So many little twinkling Christmas lights in the tall Cypress trees along the *Riverwalk*. On Christmas Eve, they put out paper bag luminarias along the walk way to light the way for Mary and Joseph. You can take the river barge tour; see Santa, listen to carolers, and hear Peruvian bands playing a haunting rendition of *Silent Night*. If you're lucky, you'll go on a night they have a Christmas parade on the water. It's a little chilly, but so pretty.

Fiesta en mis Amigos!



Chances Dog Rescue And Relocation

IS NOT SLOWING DOWN!!!

Founded at the start of 2017, Chances Dog Rescue and Relocation saved 242 dogs in its first year of operation.

For 2018, Chances set a goal to double that number to 484 dogs over the course of the year.

It is with great pride and joy that Chances would like to announce that this goal was met during the month of August 2018!

To date, Chances has saved 733 dogs, and transported more than 95% of those dogs out of state for adoption in Massachusetts.

Chances is not slowing down as Fall approaches. With two September transports scheduled, nearly 100 more dogs will soon be calling New England home.

We could not do this without our amazing volunteers, donors and supporters.

If you would like to help us in our mission to save Houston's homeless and at-risk dogs, please follow us on Facebook www.facebook.com/chancesrescue or visit our website www.chancesrescue.org and consider making a donation.

ADOPT – DON'T SHOP!

Barbara Pennington, Sales Manager

ACE STEEL SUPPLY

Save a Life – Adopt a Homeless Dog!



September 2018 Metal Prices

- ➡ **Stainless sheet: Prices are Flat.**
Stainless is flat.
- ➡ **Galvanized sheet: Prices are Flat.**
Prices flattened out.
- ↓ **Galvanized 60" wide Domestic
Stenciled: Prices are DOWN slightly.**
Base prices went down slightly.
- ➡ **Hot Rolled: Prices are FLAT to
DOWN.** Prices are down a little. There's
still a big spread between domestic and
import.

Drilling Activity

**Drilling Activity increased from last month's
newsletter.**

US Rig Count. *AMM and Baker Hughes Data*

*report date

Sept 2018 Newsletter 1044	Aug 31
Aug 2018 Newsletter 1040	Aug 3
July 2018 Newsletter 1052	July 6
June 2018 Newsletter 1060	June 4
May 2018 Newsletter 1032	May 4
Apr 2018 Newsletter 995	Mar 26
Mar 2018 Newsletter 978	Feb 23

*"Success isn't owned, it's
leased, and the rent is due
every day." – JJ Watt*



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