

ACE STEEL SUPPLY METAL MANIA



Volume II, Issue 8 ★ August 2018



VETERAN
OWNED BUSINESS

Tariffs Are Still In Place, But A Deal Seems Close

Tariffs are still in place, but the negotiations with the European Union and Mexico seems to be getting close to a deal.

I think that once a deal is inked with the EU or Mexico, many others will fall inline to get these tariffs removed.

It's possible to see prices come down just a little, but a big drop doesn't seem likely.

We're your steel consultant and trusted advisor.

We're keeping our eye on things closely to see how things develop.

I'm looking to start seeing more competitive prices from some sources that we've struggled to buy from due to the tariffs that were put in place.

President Trump has stated that he wants zero tariffs on either side. Other countries have had tariffs on our goods for many years.

He wants to fix this trade deficit problem and fix the tariff issues with these countries.

Let's not forget we're the biggest economy in the world. We're the biggest customer out there for these countries. We have a lot of strength in negotiating.

We have a lot of strength in negotiating. Many Presidents in the past have watched our trade deficits go up and did nothing to fix it.

Let's not blame President Trump for having the vision to fix this problem he inherited.

Prices have been a lot higher this year, but most of our customers are very busy and many are having record years.

Adam Osborn
President
Ace Steel Supply



"What if we don't change at all ...
and something magical just happens?"

Fredericksburg, Texas

by Kara Osborn



Did someone say “WINE”???? Yes, I think you did! If you are in Texas for any amount of time, the Texas Hill Country is a must see. I’m talking about Fredericksburg, Tx. This central Texas town is known for its wineries and deep-rooted German heritage. When you visit, you’ll find out there’s so much to do and see, you’ll want to come back again and again.

If you are planning a trip to Fredericksburg this month, don’t miss out on the *2018 Grape Stomp*. This event marks the beginning of the grape harvest. This age-old tradition is now done with machines, but you can get in on the action of stomping the grapes yourself during this time. You can pick from any one of the over 2 dozen wineries to go to.

So, you say grape stomping isn’t your thing? How about food?? Enjoy the culinary delights from over 105 restaurants in the area. They range from fine dining, all the way to food trucks. Get some German pancakes from the *Old German Bakery and Restaurant* for breakfast, then move on to the *Fredericksburg Brewing Company* for a craft beer and Schinken Schnitzel or Sausage Sampler for lunch. Trust me, you won’t be hungry for the rest of the day!

Walk off your ‘food coma’ in the 150 downtown shops, boutiques and art galleries along Main St. Make sure to stop in at *Dooley’s* 5, 10 and 25 cent Store for an old fashioned shopping experience. Then ‘march’ over to the *National Museum of the Pacific War*. This is the only museum dedicated to the battles of the Pacific, exhibits for adults and children alike. Tickets are good for 2 days, so you’ll have plenty of time to explore all of the most notable events of WWII in the Pacific.

Your day wouldn’t be complete without a night cap. *Grape Creek Vineyards* on Main is the place to go! They are in the heart of downtown Fredericksburg, and they offer scenic tours, a visit to the barrel room and cellar and tasting room. Enjoy live music in the evenings. But by all means, try to sample as many wineries as you can!

I’ve just skimmed the surface of Fredericksburg. Go see for yourself... you won’t be disappointed.

Chances Dog Rescue And Relocation

MASSACHUSETTS PARTNERS MAKE “HAPPY PUPS”

After our second July transport was delayed due to a parvo outbreak at the facility of one of our MA partners, we are excited to get the delayed pups on the road on August 13. We are also happy to report that with some excellent TLC, all the parvo infected puppies are thriving, parvo-free and ready for adoption. They'll all have homes and loving families within the week. Such lucky puppies! Recently we heard from two adoptive families and their updates made our day!

Oreo, formerly known as Lola, was adopted Memorial Day weekend from Cape Ann Animal Aid in Gloucester, MA. In the past two months she has been busy ocean kayaking, exploring and relaxing on the beaches of Cape Cod. Hiking, playing and cuddling with her two human siblings. She has also become a very popular figure in the neighborhood. On her morning walks she greets several doggie friends before heading to meet a group of retirees who gather at the local Dunkin Donuts for coffee and conversation. Oreo has become a fast favorite with the group, and she happily accepts pets and pats and the occasional donut hole treat from the gang.

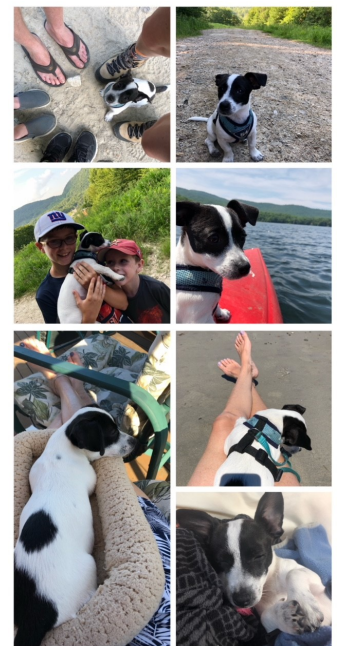
Mickey, formerly known as Onyx, is thriving in Massachusetts too. Rescued as an 8-9 weeks old puppy, he had been fending for himself on the streets in the days after Hurricane Harvey. After a brief stay in foster care, he headed to Massachusetts. After being treated briefly for an ear infection, he was ready for adoption. His adoptive mom had just lost her beloved 13-year-old pup and was not sure she was ready for a new addition. Her husband disagreed. He visited Cape Ann and immediately fell in love with the soft black puppy with patches of brindle on her fur. His 2-year-old daughter was smitten too, so Mickey joined the family. Now mom, dad and daughter cannot imagine life without him. He is the light of their life and brings them joy each and every day. They recently threw Mickey a party to celebrate his one-year birthday. Mickey's doggie friends and cousins were in attendance. There was a ball pit and puppy cupcakes and ice cream to round out the celebration.

We love receiving and sharing these updates. This is the life we wish for all dogs, but especially those who are homeless, in shelters, or otherwise vulnerable here in Houston. If you too want to help dogs find amazing forever homes up north, please consider supporting us by volunteering, short-term fostering, or making a donation. You can learn more about us and our efforts at www.chancesrescue.org or www.facebook.com/chancesrescue.



ADOPT – DON'T SHOP!

Barbara Pennington, Sales Manager
ACE STEEL SUPPLY
Save a Life – Adopt a Homeless Dog!



August 2018 Metal Prices

- ➡ **Stainless sheet: Prices are Flat.**
Stainless is flat.
- ➡ **Galvanized sheet: Prices are Flat.**
Prices flattened out.
- ⬇ **Galvanized 60" wide Domestic Stenciled: Prices are DOWN slightly.**
Base prices went down slightly.
- ➡⬇ **Hot Rolled: Prices are FLAT to DOWN.** Prices are down a little. There's still a big spread between domestic and import.

Drilling Activity

Drilling Activity increased from last month's newsletter.

US Rig Count. *AMM and Baker Hughes Data*

*report date

Aug 2018 Newsletter 1040

Aug 3

July 2018 Newsletter 1052

July 6

June 2018 Newsletter 1060

June 4

May 2018 Newsletter 1032

May 4

Apr 2018 Newsletter 995

Mar 26

Mar 2018 Newsletter 978

Feb 23

Feb 2018 Newsletter 947

Jan 29



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