

ACE STEEL SUPPLY METAL MANIA



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**VETERAN
OWNED BUSINESS**



US, Mexico and Canada (USMCA) Deal is in the works.

The Good news is:

The US, Canada and Mexico have struck a deal (USMCA). Right now, we're waiting on everybody to sign the formal agreement and Congress needs to approve it. It should be done by the end of the year.

The Bad news is:

There was nothing in the deal about removing the steel and aluminum tariffs off Mexico and Canada and it's been stated that those tariffs will be a separate negotiation.

I'm disappointed that it wasn't part of the deal, but I believe it will be coming sometime soon. Although the Trump administration has been quiet about the steel and aluminum tariffs lately. There has not been any recent news about the status of the tariffs.

Overall, through the 9th of October, business has been strong to start this month. I hope all of you are having a good month and a great year.

It's interesting how many things President Trump is working on at the same time. As I think back to previous administrations, I can't remember any of them doing this much in such a short period of time.

Some might not like the President's style or the way he talks, but we can't deny the results that he's produced. With the economy running over 4% GDP right now, everyone should be doing well in their respective businesses.

I wish you all a great finish to October in your businesses.

Adam Osborn
President
Ace Steel Supply



"Today's theme is 'Getting Beyond Group Think'."

Las Vegas, Nevada

by Kara Osborn

Sin City! City of Lights! Glitter Gulch! The Entertainment Capital of the World, Vegas! It's an oasis in the Nevada Mojave Desert.

Las Vegas has a rich and spicy history. The mob helped to build the first casinos and theaters with showgirls to entertain the men working out on the Hoover Dam.

Today, Vegas is a destination unlike any other. There is so much to see and do, you can't do it all in a weekend... or even a MONTH!

Some more fun facts about Vegas, some of which you can go check out:

The oldest hotel in Vegas is the Golden Gate Hotel in Downtown, opened in 1906.

Year first casino was licensed – 1931, first casino was “Pair-O-Dice Club”

First casino on the Vegas Strip – El Rancho Vegas (I stayed here on my first trip to Vegas, LOL)

Number of golf courses – 37

Number of gallons of water used in Las Vegas per person, per day – 219

Number of people moving to Vegas annually – 60,000

Number of weddings per day – 315, cost of a marriage license - \$35

The bronze lion outside the MGM Grand weighs 50 tons, and is the largest sculpture in the country

Annual Vegas visitors – 36.7 million

There is a heavy equipment playground in Las Vegas where you can drive bulldozers for fun

There is a 2-way mirror in the bathroom of the guestrooms at Cromwell Hotel

Level 1.5 at the Chandelier Bar at the Cosmopolitan Hotel and Casino has a drink called Verbena. It's not on the menu, but it's the most popular drink at the hotel

The Bellagio chocolate fountain is certified by Guinness World Records as the largest chocolate fountain in the world. It is 27' and has over 500' of stainless-steel piping

Contrary to popular belief, prostitution in Vegas is not legal

The Las Vegas Strip is the brightest place on Earth when looked at from space

The Mirage Hotels iconic golden windows actually got their coloring from real gold dust

The Silver Slipper was the first casino to hire female card dealers on the strip

The Stratosphere is the tallest freestanding observation tower in the nation (1,149 feet)

The Luxor Hotel's Sphinx is a re-creation of the Great Sphinx of Giza. It is 101' high and larger than the original

The Bellagio Fountains hold 2 million gallons of water over 8 acres

Las Vegas casinos never use dice with rounded corners

The electric bill for the Luxor's pyramid shining light is \$51/hour

And last but not least..... What Happens in Vegas, STAYS in Vegas!!!



Chances Dog Rescue And Relocation

WANTS YOU TO MEET VINCENT

We would like to introduce you to Vincent, Chances' newest special needs intake. Sweet Vincent is estimated to be around 5 years old and was found by a local, independent rescuer laying in a culvert. Neighbors reported that he had been there for a while and that no one had tried to help him. He was weak, and unable to walk. His eyes were hopeless, and his spirit was clearly broken. Gently, he was scooped up and taken to a nearby veterinarian.

Concerned about broken bones, x-rays were performed as soon as Vincent's pain was under control. Much to everyone's surprise, Vincent's x-rays were clear. He was suffering from malnutrition, skin infections, parasites, heartworms and numerous wounds though. Upon examination, the veterinarian determined that Vincent's wounds were consistent with repeated beatings with a heavy chain. He had known pain and abuse for so long, he had simply given up on life.

Unwilling to give up on him, the Houston rescue community and its supporters rallied together to raise funds for initial treatment. Chances stepped forward to coordinate his care, his rescuer agreed to foster temporarily, and within the week an amazing long-term foster family had been found. A path full of love, safety and support had been laid in front of Vincent, and he slowly began to respond.

He ate and drank well. Within two days he was walking a few steps on his own. Within a week, he had mostly stopped dragging his back legs when going outside for potty breaks. He sat calmly and enjoyed gentle words and pets. He made friends with his fosters' dog. He even played with the occasional dog toy!

Vincent has a long road ahead of him, but will only know kindness, love and compassion from this point forward. As his body and his spirit continue to heal, we are again overwhelmed by the resiliency of dogs, and thankful we could be a part of his healing process.

If you would like to support Vincent's journey, donations can be made at www.chancesrescue.org (simply note "for Vincent" if you would like the funds to be directed specifically to his care). You can also follow Vincent's progress at: www.facebook.com/VincentfromHouston.

ADOPT – DON'T SHOP!

Barbara Pennington, Sales Manager

ACE STEEL SUPPLY

Save a Life – Adopt a Homeless Dog!



October 2018 Metal Prices

- ➔ **Stainless sheet: Prices are Flat.**
Stainless is flat.
- ➔ **Galvanized sheet: Prices are Flat.**
Prices flattened out.
- ➔ **Galvanized 60" wide Domestic Stenciled: Prices are DOWN slightly.**
Prices are flat.
- ➔ **Hot Rolled: Prices are FLAT to DOWN.** Prices are down a little. There's still a big spread between domestic and import.

Drilling Activity

Drilling Activity increased from last month's newsletter.

US Rig Count. *AMM and Baker Hughes Data*

	*report date
Oct 2018 Newsletter 1052	Oct 5
Sept 2018 Newsletter 1044	Aug 31
Aug 2018 Newsletter 1040	Aug 3
July 2018 Newsletter 1052	July 6
June 2018 Newsletter 1060	June 4
May 2018 Newsletter 1032	May 4
Apr 2018 Newsletter 995	Mar 26

*"Whatever the mind of man
can conceive and believe, it
can achieve . - Napoleon Hill*



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