

ACE STEEL SUPPLY METAL MANIA



Volume II, Issue 12 ★ December 2018



VETERAN
OWNED BUSINESS



2019 Is Right Around The Corner

I wanted everyone to know how much we appreciate your business.

2018 is almost gone and we all had plenty of challenges revolving around the Section 232 Tariffs, which started this year and are still ongoing.

Even through all the challenges, we all survived and adapted.

Open and Honest communication is vital for our continued success together.

Ace Steel Supply's business is centered around the relationships that we have with our customers.

Don't ever hesitate to call us about something, we welcome the conversation to have discussions with you.

I wish everyone a *Merry Christmas* and a *Happy New Year*.

Merry Christmas

&
HAPPY NEW YEAR!

We're Still Waiting To See What Happens To the Mexico and Canada Tariffs

We're still waiting for something to change with the steel tariffs on Mexico and Canada.

Very little news has come out about when that will happen.

I'm taking a big guess and estimating that it will probably be done in 6 months.

Prices from Domestic Mills Have Firmed Up In The Last Week

Prices have firmed up in the last week.

I believe the mills now mostly have their December order books filled and some are into Mid-January.

Historically prices will start to rise in January, I believe the domestic mills are taking this approach again.

Adam Osborn
President
Ace Steel Supply

North Pole, Alaska

BY KARA OSBORN

So! Let's talk Santa Claus for a minute. You know Ol' Saint Nick lives way up North, but have you ever been to the 'real' North Pole? Did you even know there was such a thing? Well... there is!

The real town of North Pole is actually closer than you think. It is located just a short 20-minute drive from Fairbanks, Alaska, and is about 1700 miles south of the Earth's geographic North Pole. When you first look at the town, you'll notice the 2 large oil refineries, the town's major industry. Once they learned that money could be made on tourism, that is when the home of Santa Claus was built in 1952. When traveling in Alaska, this is a must see on the Richardson Highway. Santa Claus House is a gift shop and is known for the world's largest outdoor fiberglass statue of Santa Claus. But it also serves as the best Post Office during Christmas time.

The North Pole receives hundreds of thousands of letters to Santa every year. Tons of visitors also want to get the town's postmark on their greeting cards. 99705 is the zip code of Santa!! There is a community program that responds to letters for Santa addressed to 1 Santa Claus Lane. The little town is so cute! It has Christmas-themed streets like St. Nicholas, Dr, Snowman Lane, and Kris Kringle Dr. The street lights are adorned with candy canes and the businesses have similar décor. You can have your picture taken with Santa Claus or with a live reindeer! So if you're ever in Alaska, and have time, go see Santa Claus House, and you'll know when they wish you a "Merry Christmas!", they know what they are talking about:)



MERRY CHRISTMAS
from
CHANCES DOG RESCUE AND RELOCATION



Just a few of the more than 900 rescue dogs, who are thrilled to be celebrating the holidays with their families, thanks to you and Chances Dog Rescue and Relocation.

Deepest gratitude and warmest holiday wishes to you, our generous donors, tireless volunteers, amazing partners, and supporters.

Your belief in and support of our mission makes this possible.

Warmly,

Tiffany Menard & Chances Dog Rescue and Relocation

www.chancesrescue.org

www.facebook.com/chancesrescue

December 2018 Metal Prices

- ➔ **Stainless sheet: Prices are Flat.** Stainless is flat.
- ➔ **Galvanized sheet: Prices are Flat.** Prices are generally flat.
- ➔ **Galvanized 60" wide Domestic Stenciled: Prices are Flat.** Domestic galvanized dipped slightly, but I expect mills to raise prices slightly next month.
- ➔ **Hot Rolled: Prices are Flat.** Prices have firmed up.



Drilling Activity

Drilling Activity increased from last month's newsletter.

US Rig Count. *AMM and Baker Hughes Data*

*report date

Dec 2018 Newsletter	1075	Dec 7
Nov 2018 Newsletter	1067	Nov 2
Oct 2018 Newsletter	1052	Oct 5
Sept 2018 Newsletter	1044	Aug 31
Aug 2018 Newsletter	1040	Aug 3
July 2018 Newsletter	1052	July 6
June 2018 Newsletter	1060	June 4

“The secret of change is to focus all your energy not on fighting the old but on building the new.”

— Socrates, father of Western philosophy



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