

ACE STEEL SUPPLY METAL MANIA

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VETERAN
OWNED BUSINESS



To all our past and current clients, **THANK YOU** for keeping us in business for 15 years. Customers like you are the foundation of our business. It has been a pleasure servicing you, and we want you to know that we appreciate your business. At Ace Steel Supply we care!

Our CEO Adam Osborn wrote a book. His old Navy division officer wrote this after reading a copy:



I just finished reading a book by [Adam Osborn](#) titled "7 Secrets Your Steel Supplier Won't Tell You" in which he writes something that is applicable to any and all businesses, no matter what they offer or where they are located. Adam provides some straight forward conversations about running a successful business and provides insight on why business fail or flounder. This book and the content is more than about making money, it's about establishing a successful rapport with your clients and vendors, it's about Quality, Service, and Pricing (it about why some folks repeatedly purchase products that lack in quality to save on pricing then complain when the service isn't what you expected - you know who you are). Adam writes: "Great companies offer service and quality at a fair price." Communicating with vendors and clients, cash flow (both directions) and having a successful business plan (of which some companies and businesses have no such thing or concept). If for no other reason, I highly recommend investing your time just to read "Chapter 4 - Credit and Cash Flow" Adam worked with me during his time in the US Navy and I was impressed with him as much then as I am now!

Being a Division Officer provided insight on many thing, including if I was going to worry about "this kid and seeing them be successful in life" I knew then and know now, that I can rest easy! [Adam Osborn](#) is doing well!

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HOUSE PASSES \$1.5TLN INFRASTRUCTURE BILL

Jul 02, 2020 | 04:30 PM | New York | Robert England

Steel industry leaders applauded the US House of Representative's passage of the \$1.5-trillion Moving Forward Act, which provides for \$494 billion in transportation infrastructure spending, on Wednesday July 1. "The Moving Forward Act is a more than \$1.5-trillion plan to rebuild American infrastructure. More than 2,300 pages in length and estimated to cost over \$1.5 trillion, the Act encompasses all types of infrastructure - air, rail, highways, bridges, transit systems, alternate fuel automobiles, broadband, all types of energy, schools, housing, water, according to a fact sheet from the House Committee on Transportation & Infrastructure.

Steel Manufacturers Association (SMA) President Philip K. Bell told Fastmarkets that he was "pleased" with the House action.

"For us, it's important to understand our nation's infrastructure is in critical need of significant and long-term investment. We think infrastructure investment plays a very important role in getting our economy going, creating jobs and helping 21st century steelmakers with increased steel demand," Bell said.

Kevin Dempsey, interim president and chief executive officer of the American Iron and Steel Institute (AISI), echoed that sentiment.

The House action "has helped highlight the importance of robust infrastructure investment in getting our economy moving again, especially for the steel industry," Dempsey said. "An updated and efficient infrastructure network is paramount for our industry, not only to move goods to market but also to provide the steel needed to build and repair our nation's crumbling roads and bridges."

Should the Act pass the Senate (which is unlikely based on past comments from Senate leadership), the White House threatened to veto the legislation due to a variety of concerns. However, this could be the starting point for negotiations on an infrastructure plan and parts could be included in any Stimulus 4 legislation. Included in the Act are extensions and expansions of several popular tax credits.

Big Bend National Park

If you are a camper, hiker, mountain biker, or just a sightseer... Big Bend National Park will not disappoint with its vast diversity and uniquely beautiful scenery. It includes the entire Chisos mountain range and part of the Chihuahuan Desert of West Texas, on a huge bend in the Rio Grande River. Along the river, are mountains and canyons that will take your breath away. Big Bend is visited by over 450,000 visitors every year, comprised of 1,252 square miles of land, and it is one of Texas' most popular travel destinations.

If you are camping, there are four options. They have full hook ups for RV's, all the way down to primitive, backcountry tent camping. A lot of sites are first come first served, but you can reserve sites as well. If you find yourself unable to get a spot in the park, there are plenty of sites outside the park.

For hikers, there is Santa Elena Canyon. This is a 1.7 miles round trip walk and gives you the most bang for your buck. This trail follows the edge of the Rio Grande River into the Santa Elena Canyon. Sheer 1,500 ft high walls rise up on either side of the river, and the water is low so you can wade out into the canyon. Other picturesque trails are Lost Mine trail and the Windows Trail.



One of the other popular areas to go are the natural hot springs. Take a plunge into the 105 degree water to relax achy feet and legs. And if you get too hot, you can cool off in the adjacent river. Best of both worlds!

For all sightseers, the Ross Maxwell scenic drive will take you across the park. Beautiful scenery and overlooks along the way.

Big Bend is an easy choice this summer for social distancing and getting out to enjoy nature!

SISSY'S HAPPY ENDING

Fresh on the heels of another successful transport of 56 puppies and adult dogs on June 28, we want to share with you the incredible happy ending story of Sissy, a dog we helped get to Massachusetts at the end of 2019.

Sissy came to us via the Animal Control Officer in a rural county outside of southwest Houston. There was a hoarding and neglect case and 16 dogs were seized from the property. Sissy and 12 puppies were transferred immediately to a foster home since it was clear that they all needed some TLC.

Sissy was very shy. In the beginning, she would not even walk, and needed to be carried outside to relieve herself. Slowly, she began to walk only in a crouch, very low to the ground, with head down and eyes averted. She had gentle eyes and craved affection though. She returned pets and quiet conversation with sweet, gentle kisses. Within less than a week, it became apparent that she was likely pregnant. Thankfully, we had an upcoming transport to Massachusetts, and she was able to make the trip. (All of the other seized dogs were also transported to Massachusetts and have since been adopted.)

Sissy arrived in Massachusetts on December 17th, and just 5 days later, gave birth to two puppies, a boy and a girl. Shortly after giving birth, right after the new year, Sissy and her two puppies, Buddy and Minnie, went into a foster home.

Once in foster, it again became obvious to all that Sissy was going to need a special home to adopt her. She was very nervous in the home, especially around men. She would growl and bark at the man in the house and would not even walk by him.

The little family stayed together in foster until the puppies were 8 weeks old and adopted into loving forever homes of their own. At that point, Sissy returned to Cape Ann Animal Aid, and set up residence in the staff office.

In the shelter, Sissy began to slowly open up, though she continued to be very wary of visitors and would hide from and bark at anyone who would walk by the office. A dog who clearly loved and cherished "her people", she bonded well with several staff members that she saw on a regular basis, though it did require patience.

Around other dogs, however, staff began to see her really shine. With puppies, she was playful and excitable. It became apparent that Sissy would thrive most in a home with a companion of her own to bring her out of her shell.

...Then Covid-19 hit. Cape Ann ceased adoptions and began finding foster homes for all of the animals in the shelter. Sissy went home with the same fosters who took her and her puppies in in January. This time, however, she entered the home with a friend. Pal, a 1-year old lab mix (who was also a Chances dog), was also being fostered by the family.

Sissy took Pal's lead and opened up to her foster family. Pal helped her unwind and learn to trust. The pair were inseparable – playing and napping together all the time. As shelter operations resumed, Sissy and Pal's foster family knew that they could not split up the special pair. They officially adopted both Sissy and Pal, and now enjoy daily cuddles from the once shut down Sissy. She showers them with kisses and tried to give hugs with her short little legs, and then head off to see what her BFF, Pal, is up to.

Happy ending stories like these is what rescue is all about. Thanks to the support from our partners, volunteers, and donors we are lucky to be able to keep helping dogs like Sissy and Pal find their forever families and happily ever after stories. Please consider following us (www.facebook.com/chancesrescue) or supporting us (www.chancesrescue.org) with a one-time or recurring donation.

Barbara Pennington and



Total Active U.S. Rig Count (BAKER HUGHES a GE company)

Area	Last Count	Count	Change from Prior Count	Date of Prior Count	Change from Last Year	Date of Last Year's Count
U.S.	2 July 2020	263	-2	26 June 2020	-700	3 July 2019

We are devoted to every customer and every order, large or small. Our highly trained sales representatives are market sensitive and knowledgeable about our inventories, services, and resources. We welcome all orders and inquiries and will respond quickly with reliable service and lead times that meet your needs. Behind each of our sales representatives is a skilled team waiting to support your specific requirements.



“Making Business Easier”

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